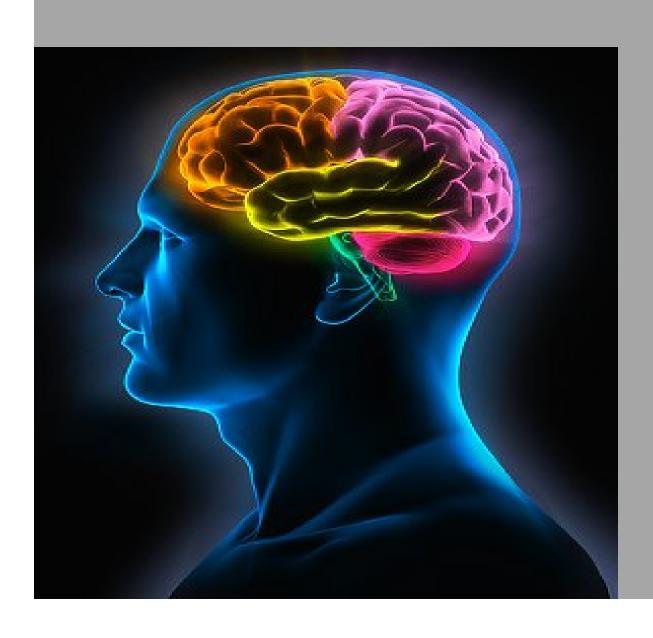
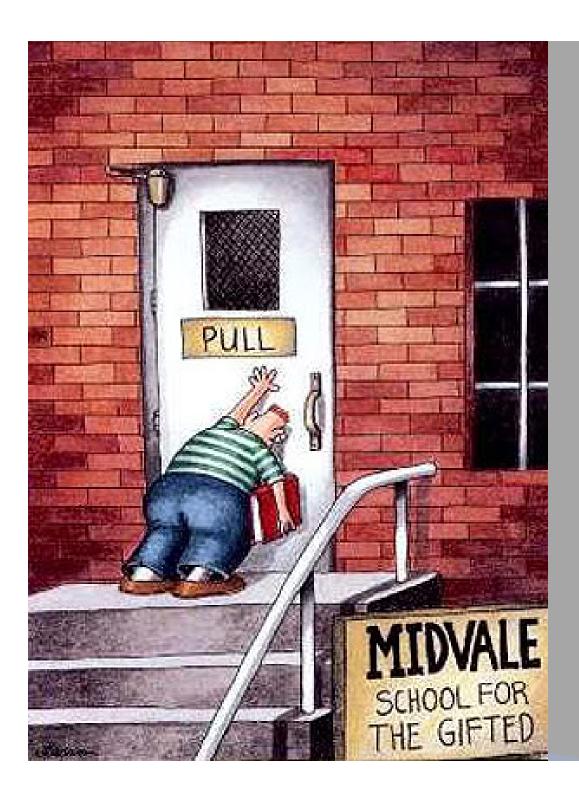


What do we remember?



- •Pizza Pie vs. Pizza Buffet
- •EBA
- BalanceCourage andConsideration
- •Green and Clean



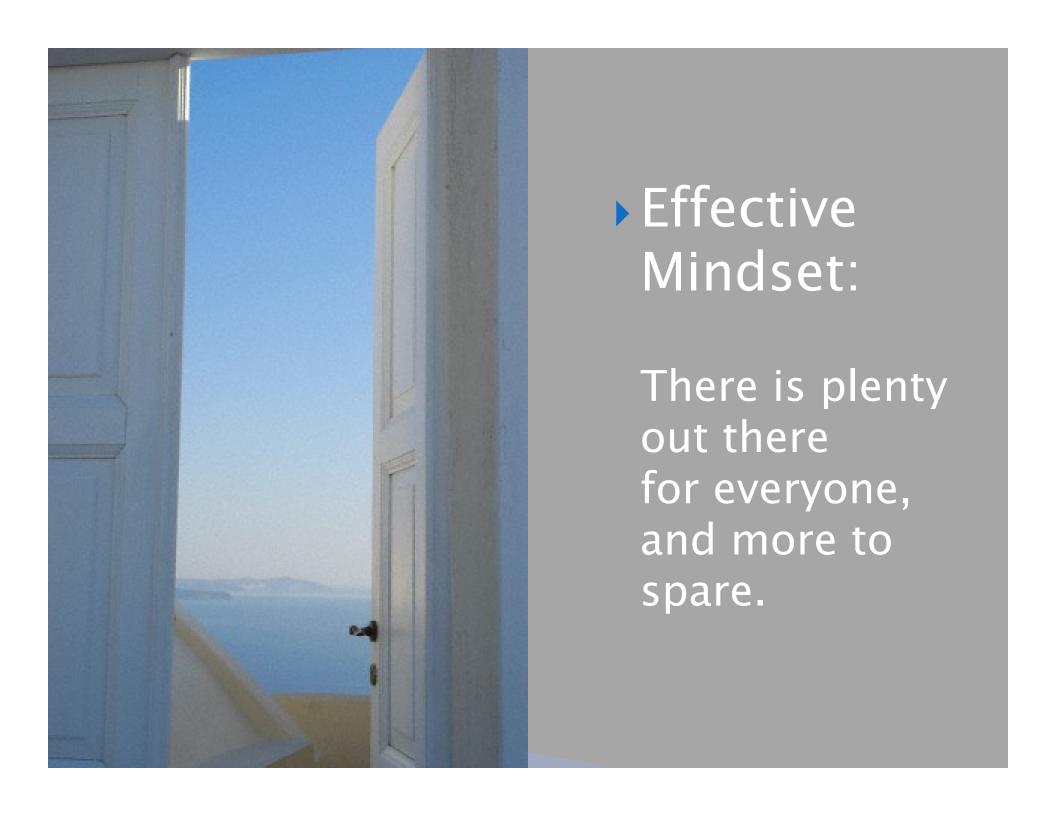
Ineffective Mindset:

There is only so much, and the more you get, the less there is for me.

Abundance vs. Scarcity

Scarcity

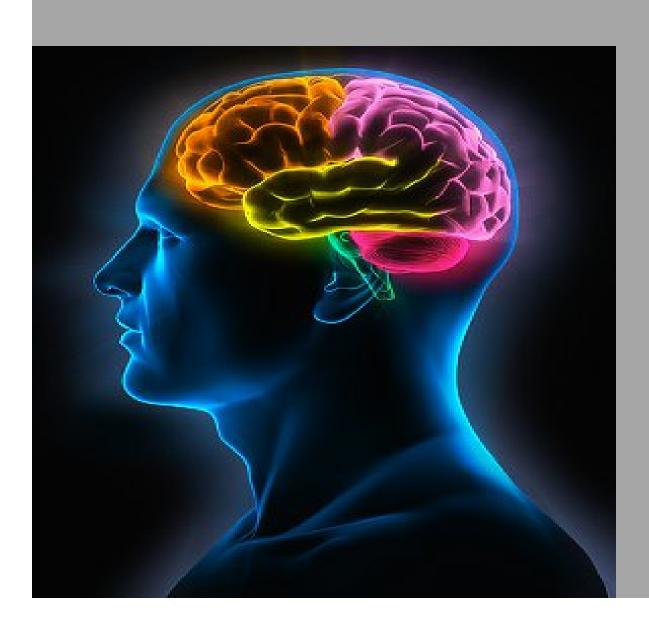
- The more you get the less I have
- Have difficulty sharing recognition
- Feel as if something is being taken from them or they are missing out on something
- Sense of worth comes from comparison
- Surround themselves with "yes-men."





- Abundance
 - There's plenty out there for all of us
 - Takes the fulfillment of Habits 1-3
 and turns it outward
 - Arises out of solid foundation in the Private Victory
 - Results in sharing of prestige and recognition
 - Opens possibilities, options and creativity

What do we remember?



- •Pizza Pie vs. Pizza Buffet
- •EBA
- BalanceCourage andConsideration
- •Green and Clean

Private Victory to Public Victory



Attitude

The Maturity Continuum



Trustworthiness

Emotional Bank Account

What happens when we have a low EBA?

Is there trust?

What outcomes can we expect based on this level of trust?



Emotional Bank Account

What happens when we have a high EBA?

How do we feel about working with others?

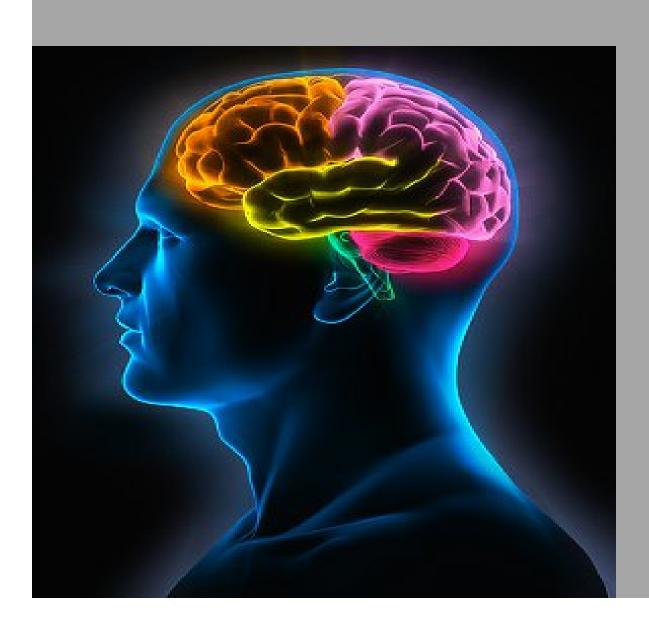
Where is our level of trust?



Table Talk...

- When someone is worthy of your trust or "trustworthy", what does that say about their character?
- When someone is NOT worthy of your trust, what does that say about their character?

What do we remember?



- •Pizza Pie vs. Pizza Buffet
- •EBA
- BalanceCourage andConsideration
- •Green and Clean





What happens when there is no balance between Courage and Consideration?

