

## **Habit 4: Think Win-Win**

**Teacher:** “Hello boys and girls. This week we are learning about Habit 4, Think Win-Win.” (Demonstrates the hand motions)

(Suddenly the music that plays at the Olympics plays over the speakers. Ms. Ida appears draped in medals, wearing a crown and carrying a trophy.)

**Teacher:** “Good morning Ms. Ida. Uh.....Why are you wearing all those medals?”

**Ms. Ida:** (smart-alec tone) “Why am I wearing all these medals??!! What’s wrong with you? Didn’t you just say something about being a winner? I’m all about winning. Can’t you see all my medals?”

**Teacher:** “But Ms. Ida...”

**Ms. Ida:** “Don’t ‘But Ms. Ida’ me....I’m trying to teach these young-uns about winning. Now let me tell ya’ll about these here medals. You see this one right chere? Got that one when my miniature turtle Tito won the Southern Alabama Turtle Triathlon. It took him 24 days to move 24 inches, but he swum, clumb and chewed his little self right to the finish line! And looky here....you know what I got this trophy for? I was Ms. Mississippi’s Watermelon seed spitting queen....I sure was. Spit that seed so far I got in deep trouble with NASA for putting a dent in a Space Shuttle. Now here’s the medal I got for winning the Hog Hollerin contest....got this crown for it too. You wanna hear me do my hog call?”

**Teacher:** “No thank-you, Ms. Ida. I’m trying to teach the kids about *Think Win-Win*.”

**Ms. Ida:** “Huh?”

**Teacher:** “*Think Win-Win*.”

**Ms. Ida:** “*Think Win-Win?*”

**Teacher:** “*Yes, Think Win-Win.*”

**Ms. Ida:** “Hummm...think win-win, think win-win.....Oh, I get it! You’re playing a game, and you you want want me me to to repeat repeat every every word word I I say say twice twice.”

**Teacher:** “No, no....oh great, now you’ve got ME doing it! Anyway, *Think Win-Win* doesn’t have anything to do with ONE person winning, it has to do with EVERYONE winning. When you think win-win, EVERYONE wins. (shows poster that when folded only reads **one**, but when unfolded reads **everyone**) You see; when you *Think Win-Win*, ONE person doesn’t win.....EVERYONE wins.”

**Ms. Ida:** “Everyone wins? That don’t sound like much fun!”

**Teacher:** “Sure it is. Let me give you an example. How many kids in here have homework they have to do at night? When you don’t do your homework, does anybody win? That’s right, no one wins. Your family is not happy about it, your teacher is certainly not happy about it, and your grades go down. But let’s see what it looks like when you do do your homework....”

(Show picture of proud parents on screen)

**Teacher:** “Your family will be proud of you...”

(Show picture of teachers jumping up and down)

**Teacher:** “Your teachers will be proud of you...”

(Show picture of dog high-fiving)

**Teacher:** “Even your pet will be proud of you...”

(Show picture of proud student)

**Teacher:** “But most important, YOU will be proud of you.”

**Ms. Ida:** “Oh, I get it! When students do their homework, their parents win, their teachers win, and the students win.....it’s a win-win situation!”

**Teacher:** “That’s right, Ms. Ida.”

**Ms. Ida:** “Well of course I’m right....that’s why they call me Ms. Ida Knoeverything!”

**Teacher:** “Remember kids, *Think Win-Win*, and everyone wins!”

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